

Cloud to Edge Solutions

Financial Performance

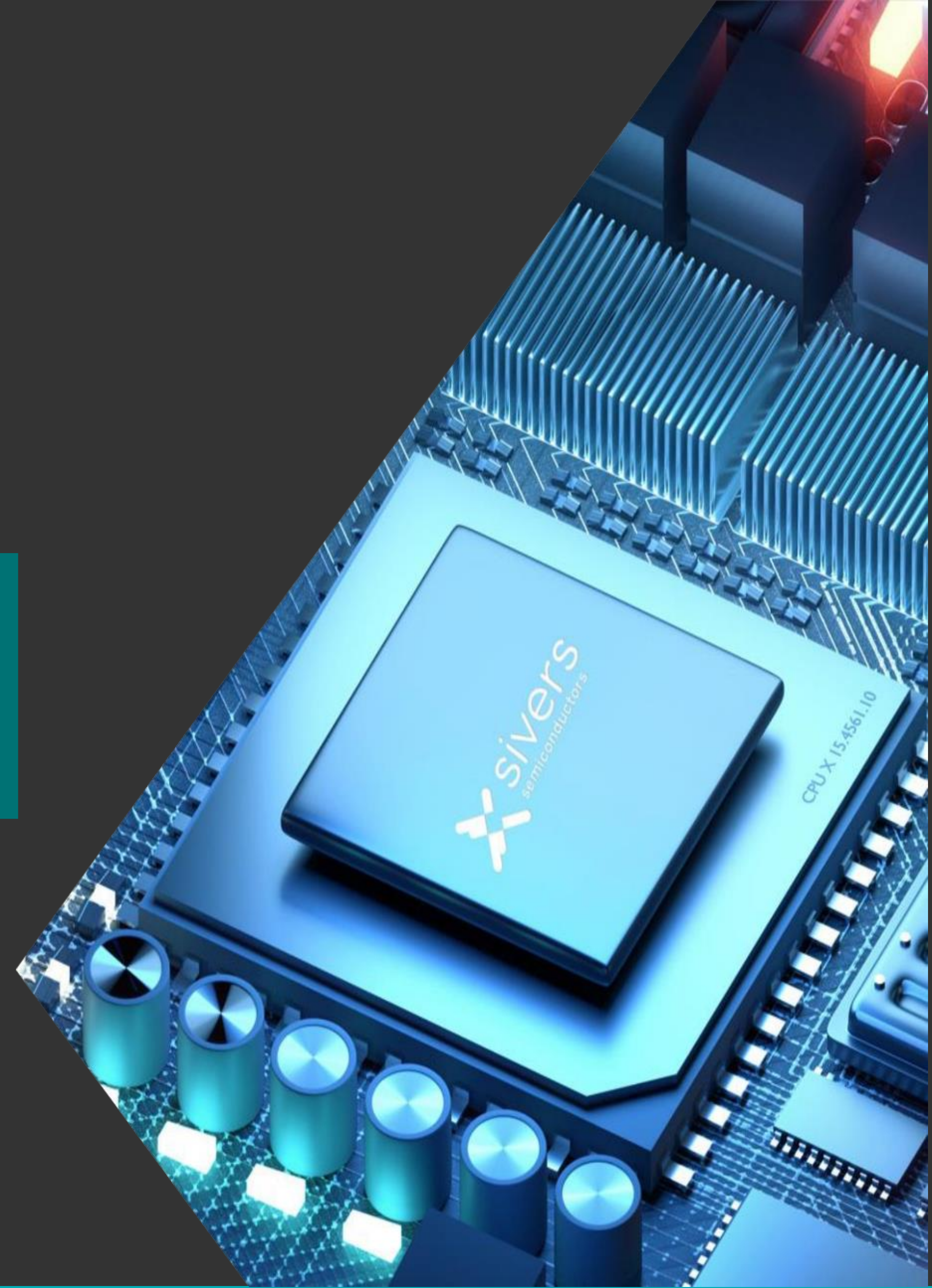
Capital Markets Day | May 27th, 2025

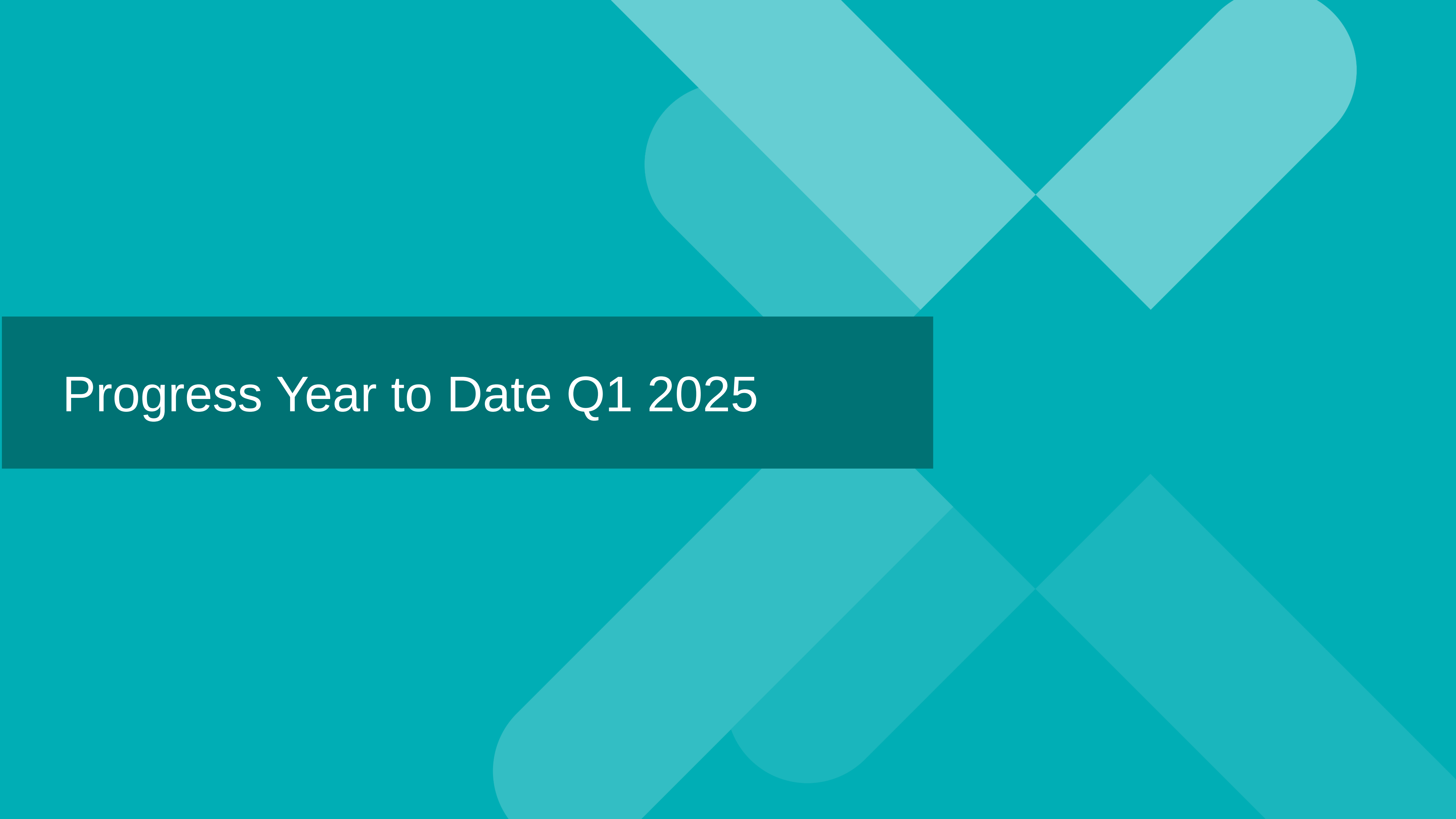
Lottie Saks, CFO



Source, Sense & Move Data.

Financial overview

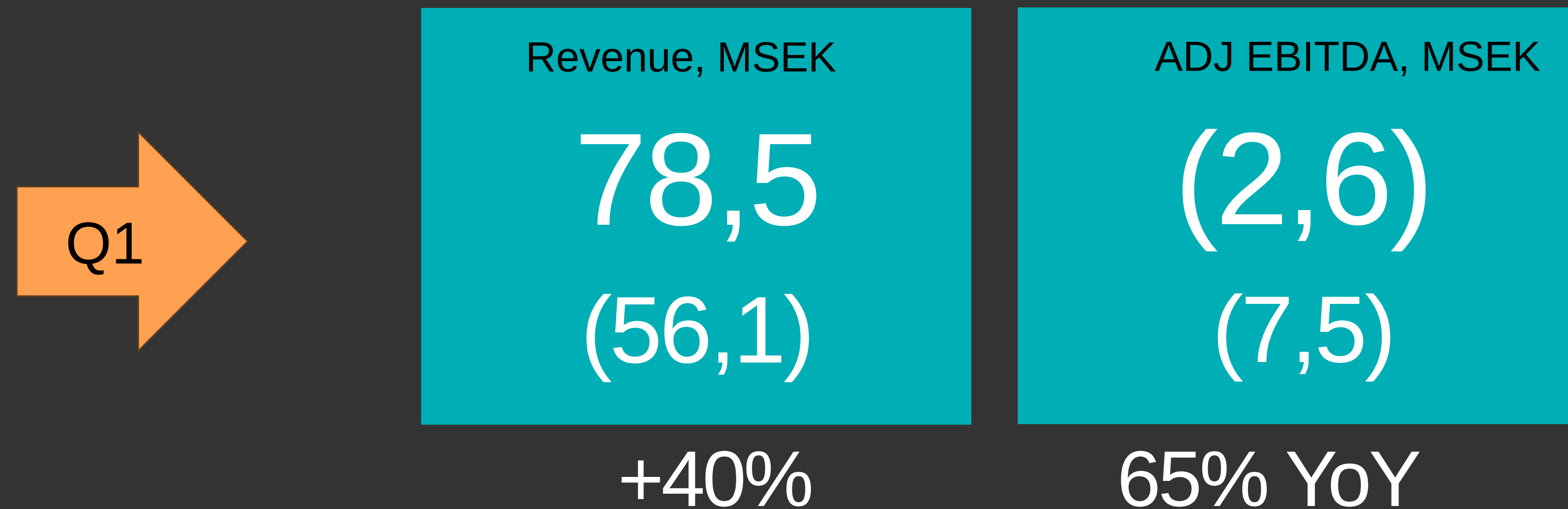


The background is a solid teal color. Overlaid on this are several large, semi-transparent, light-blue geometric shapes. These shapes are elongated and rounded at the ends, resembling stylized arrows or brush strokes. They are arranged in a way that they overlap each other, creating a sense of depth and movement. One shape points towards the top right, another towards the bottom right, and others are positioned more centrally, creating a dynamic composition.

Progress Year to Date Q1 2025

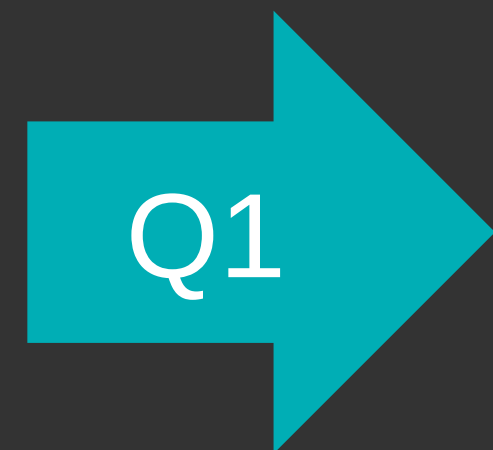
Q1 2025: Strongest Sales Quarter for the Company

Continued improvement in AEBITDA YoY – close to break even



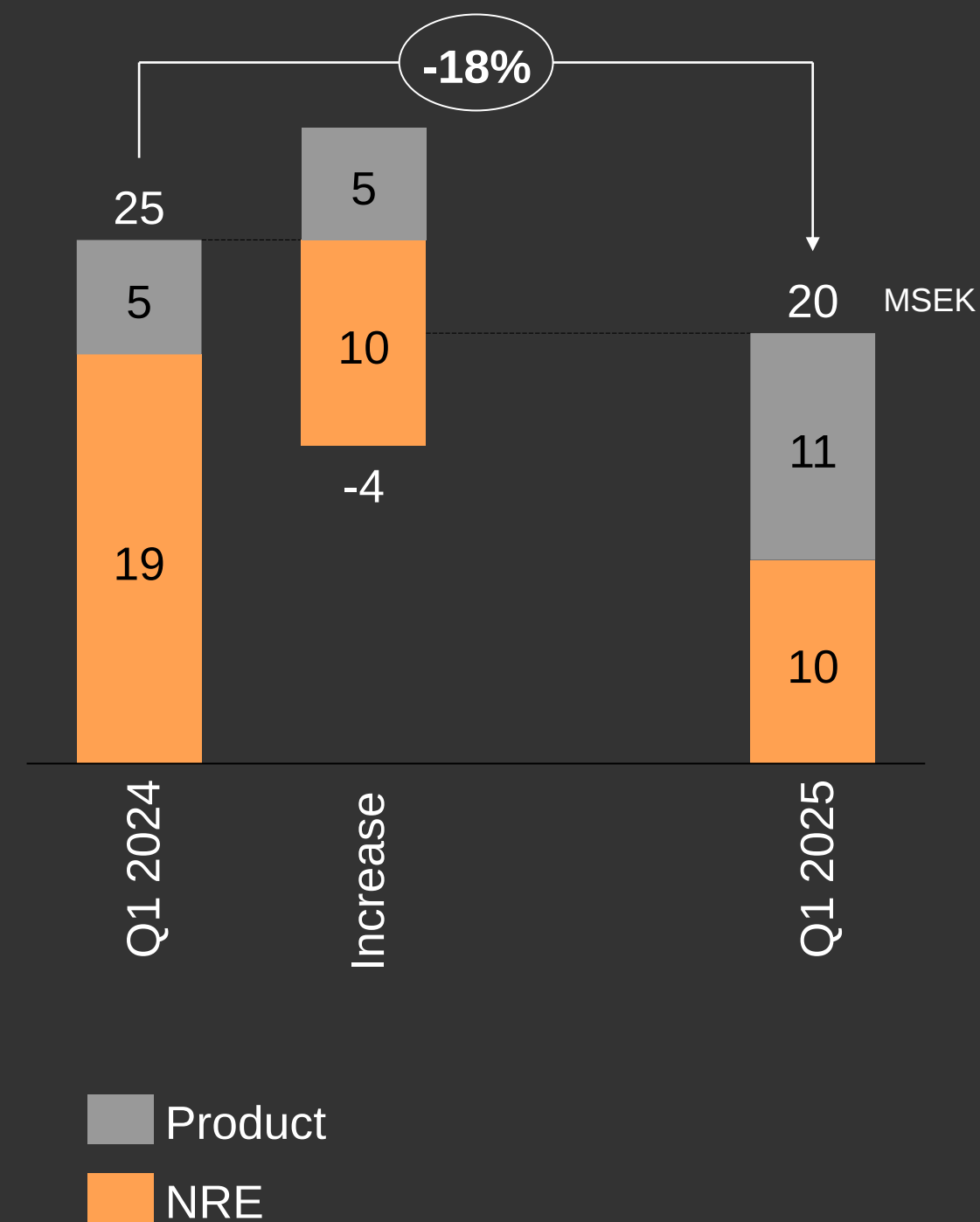
Wireless continues growth trajectory (+85% in Q1)

Healthy product sales for both Business Units

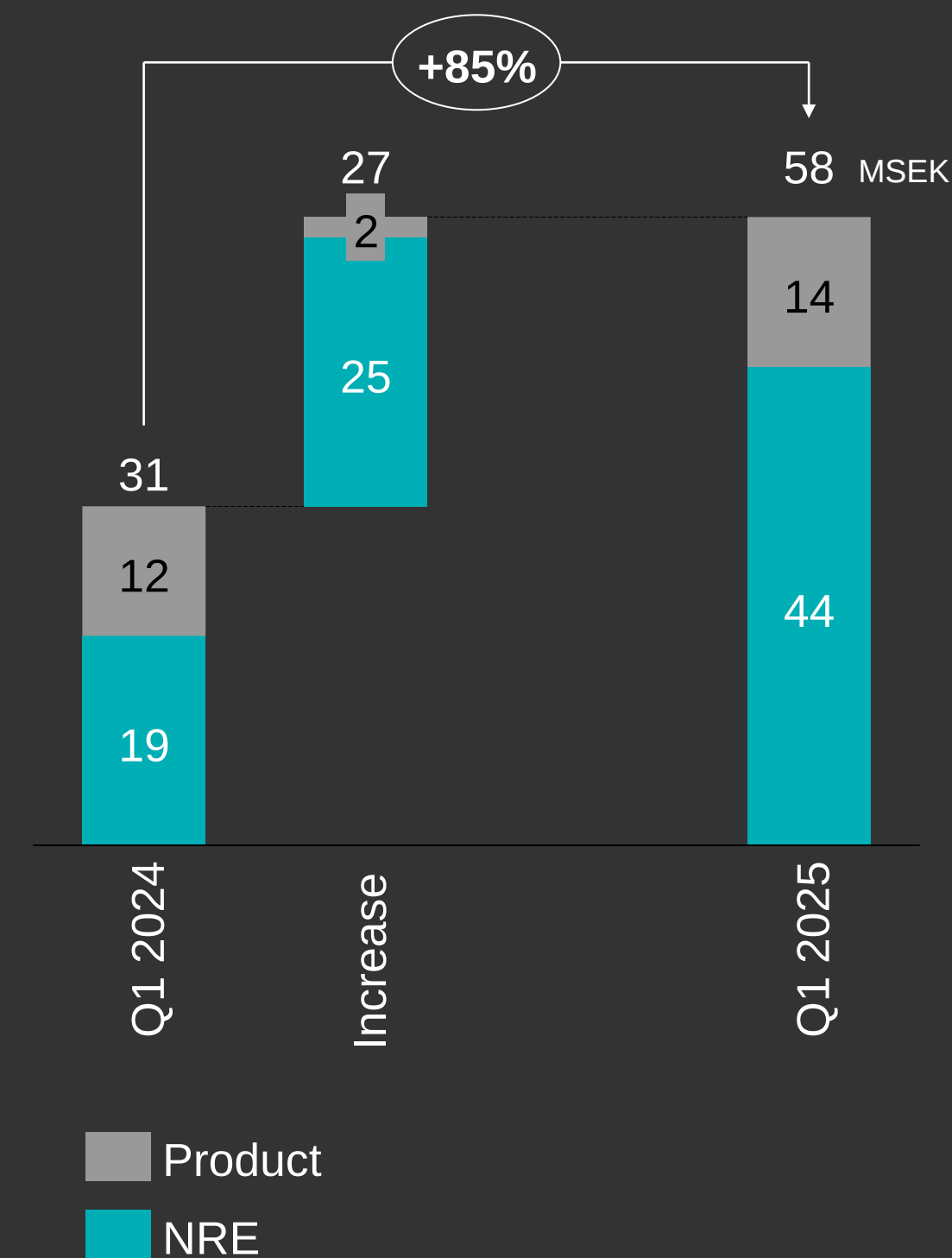


- Photonics share of Product Sale was 52,7%
- Wireless share of Product Sale was 23,9%

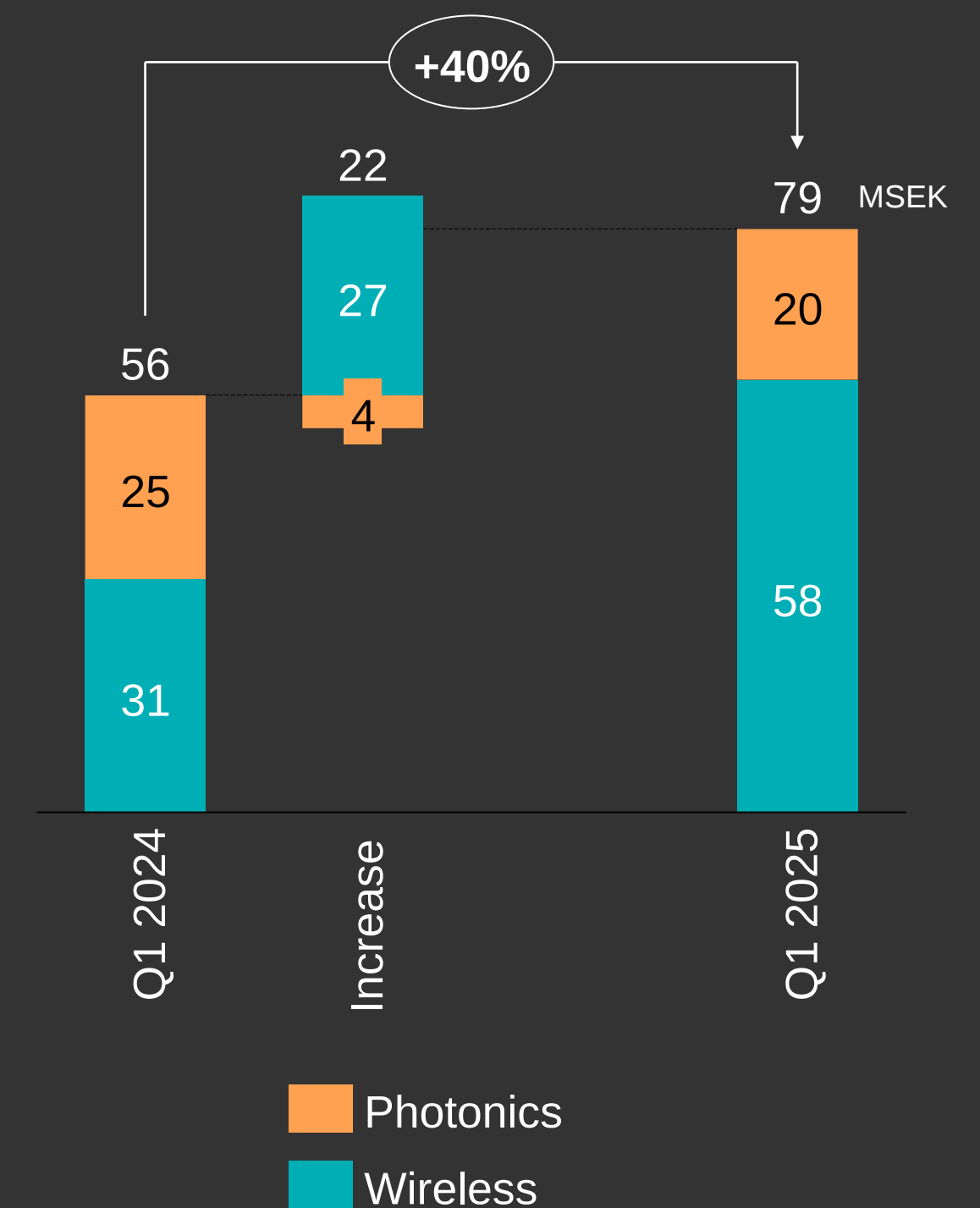
Photonics



Wireless



Sivers

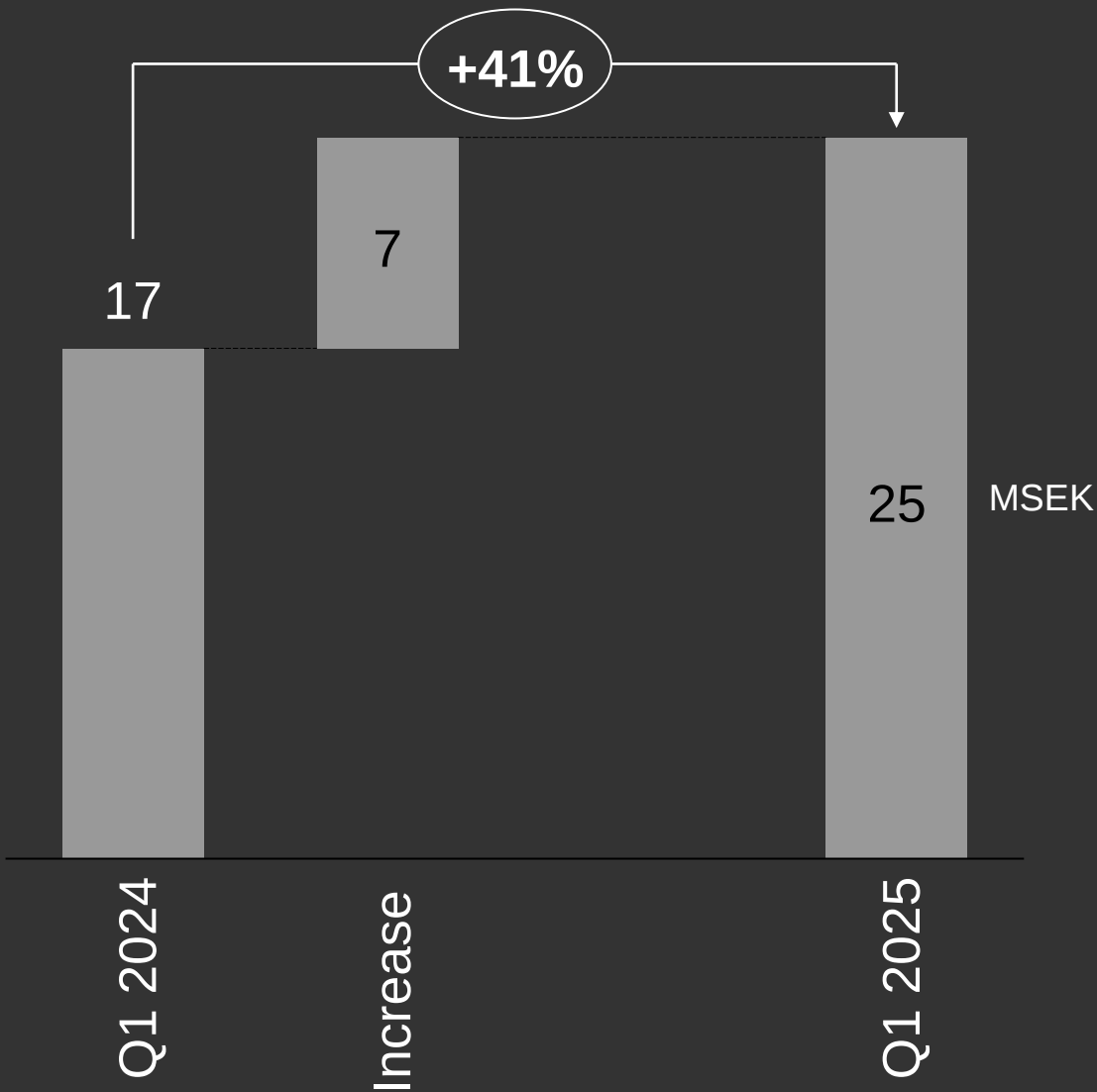


Maintaining high level of Product Sale in the Quarter

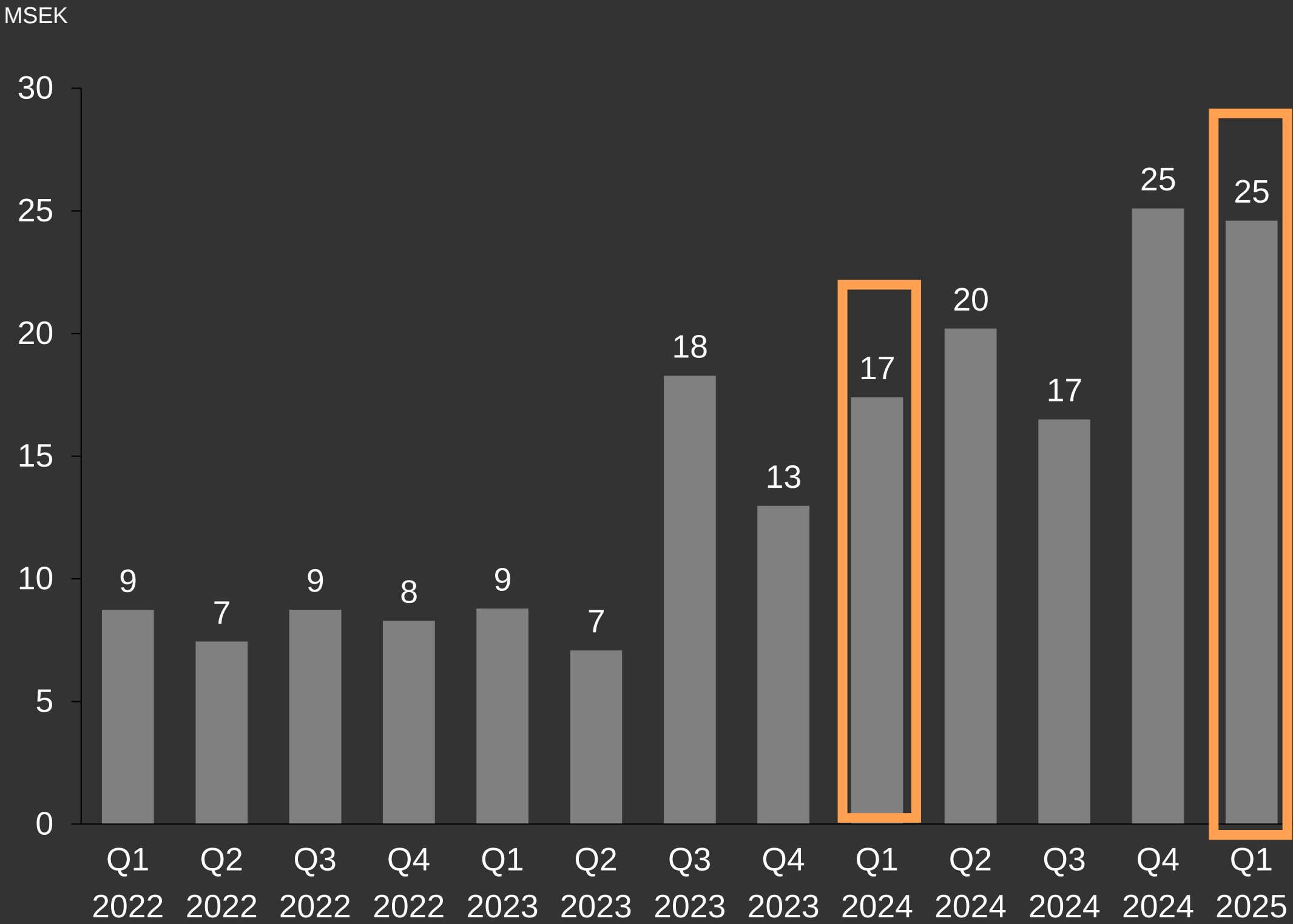
Product Sales continue to increase in line with strategic transformation



- Strong Q1 Sales with 7 MSEK and 41% Growth in Product Sales
- Photonics grew Product Sales with 5 MSEK
- Wireless grew Product Sales with 2 MSEK

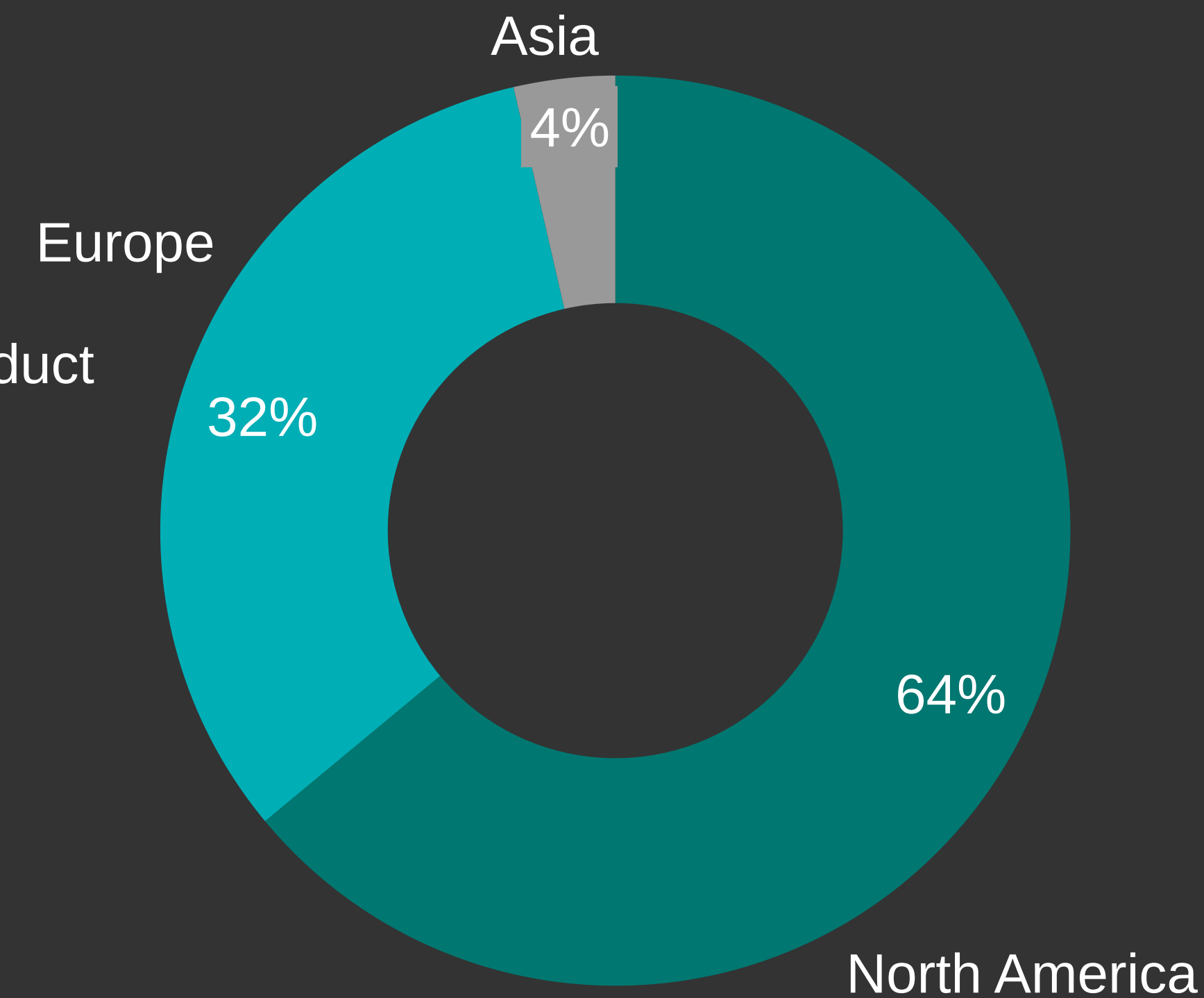
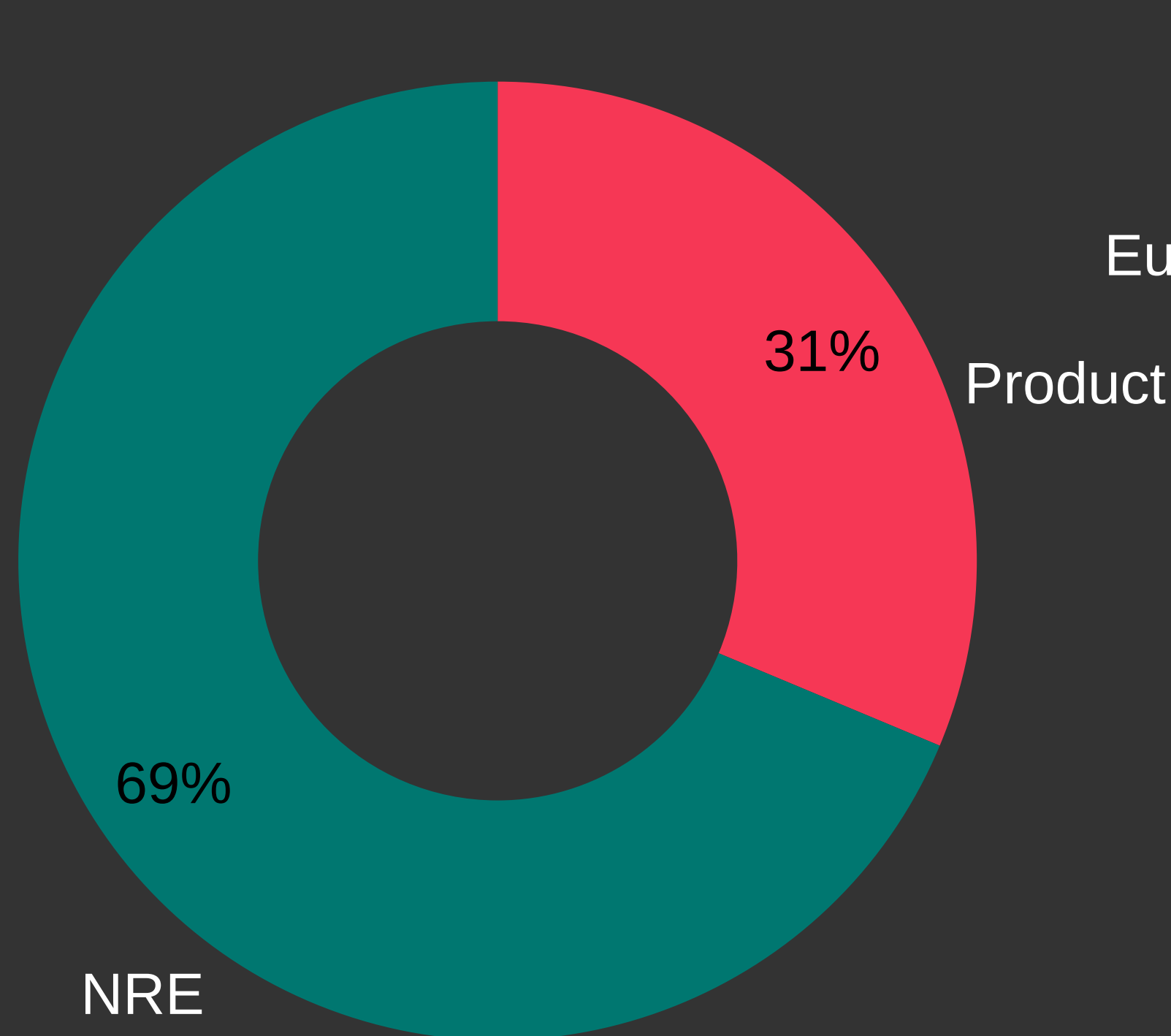
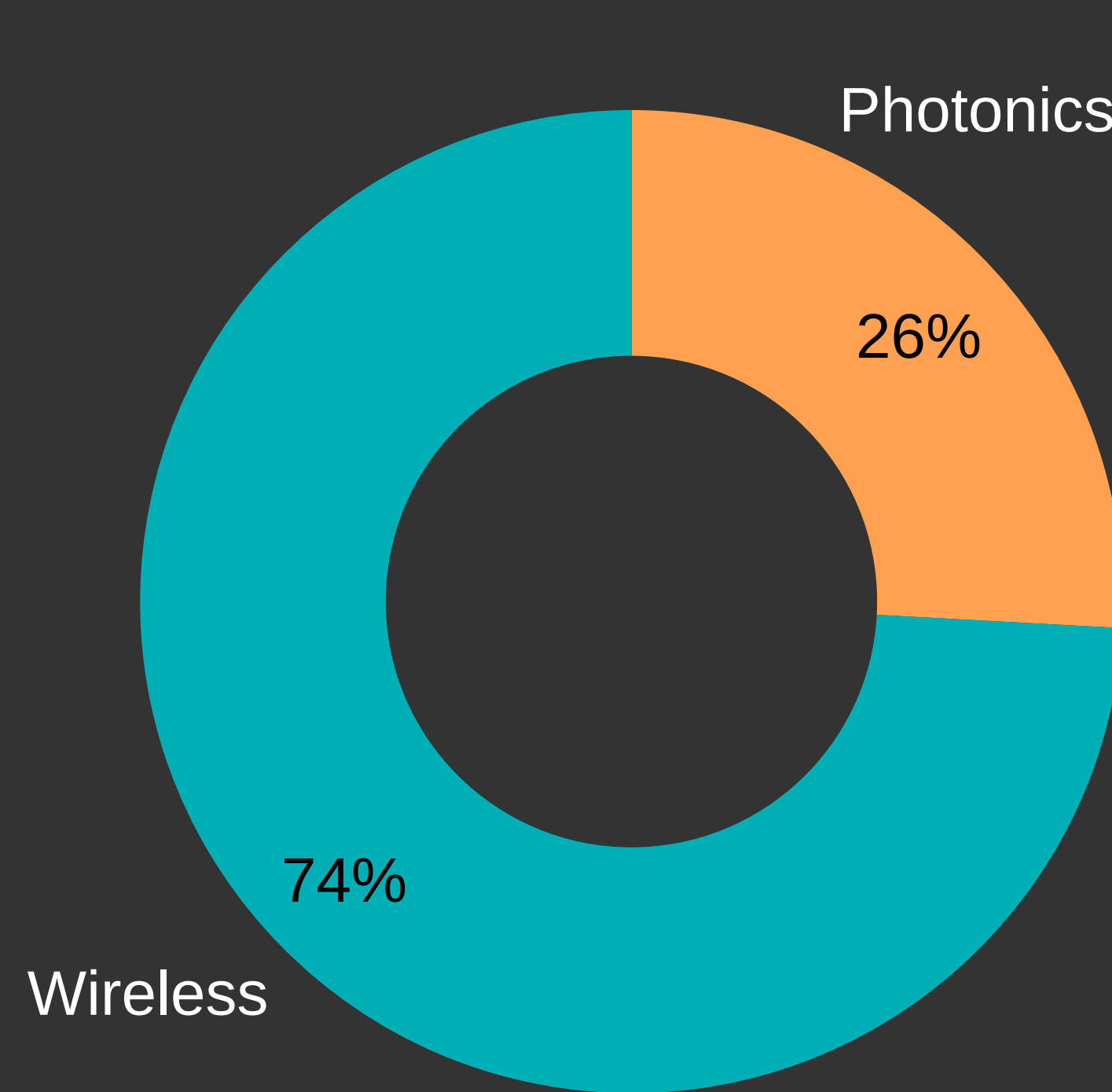


Sivers Product Sales



Strengthening presence in North America

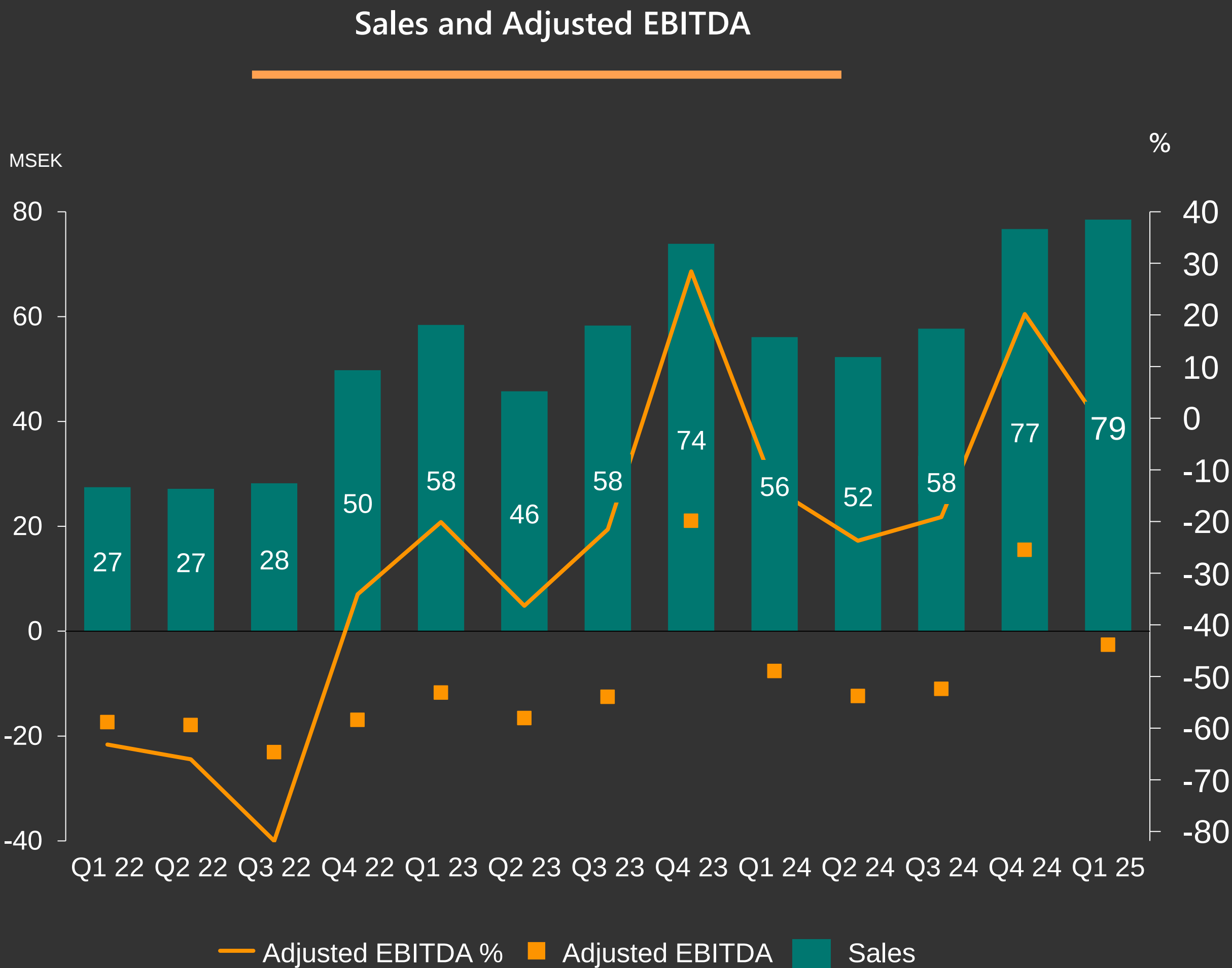
Product Sales at 31% for Sivers



Record Sales in Q1 2025, improving profitability YoY

Financial Highlights Q1

- **Q1 2025 Revenue:** 78,5 MSEK , a 40% increase compared to Q1 2024.
- Strong growth in Wireless, +85% YoY
- Strong Product sales, +41% YoY
- AEBITDA of (2.6) MSEK, 65% improvement YoY
- Cash Flow 56,1 MSEK, Operational Cash Flow (22,9) MSEK
- Completed Equity raise, repaid loan to Danske Bank



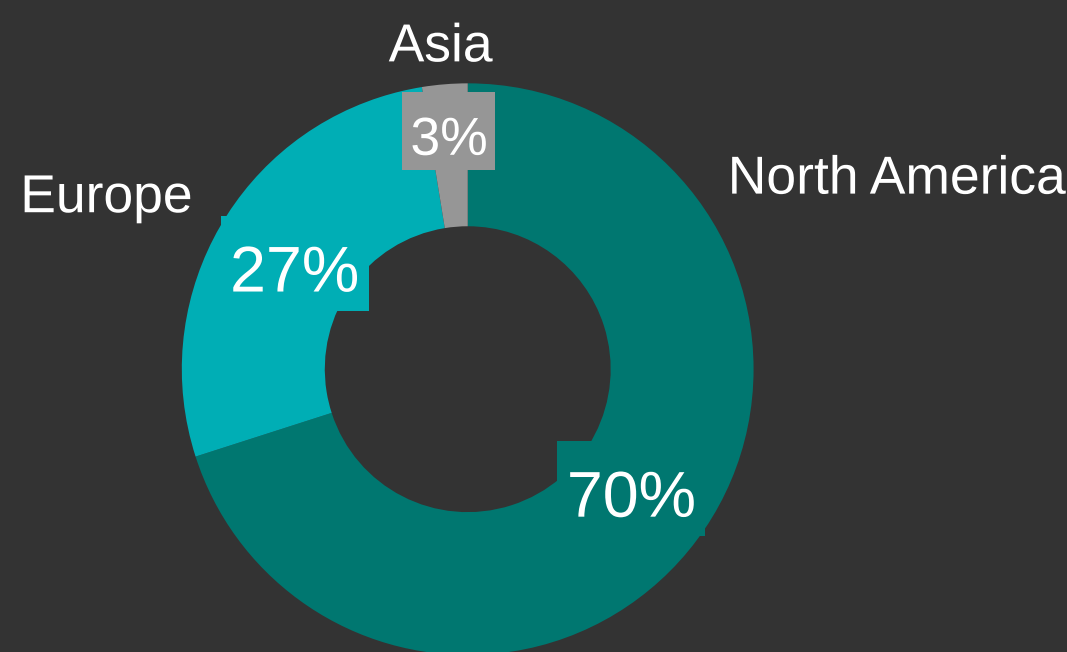
The background is a solid teal color. Overlaid on this are several large, semi-transparent, light-blue geometric shapes. These shapes are elongated rectangles with rounded ends, oriented diagonally. They overlap each other, creating a layered effect. One shape runs from the top-left towards the bottom-right, another from the top-right towards the bottom-left, and a third one is positioned more horizontally in the lower half. The overall composition is modern and abstract.

Financial Performance in Perspective

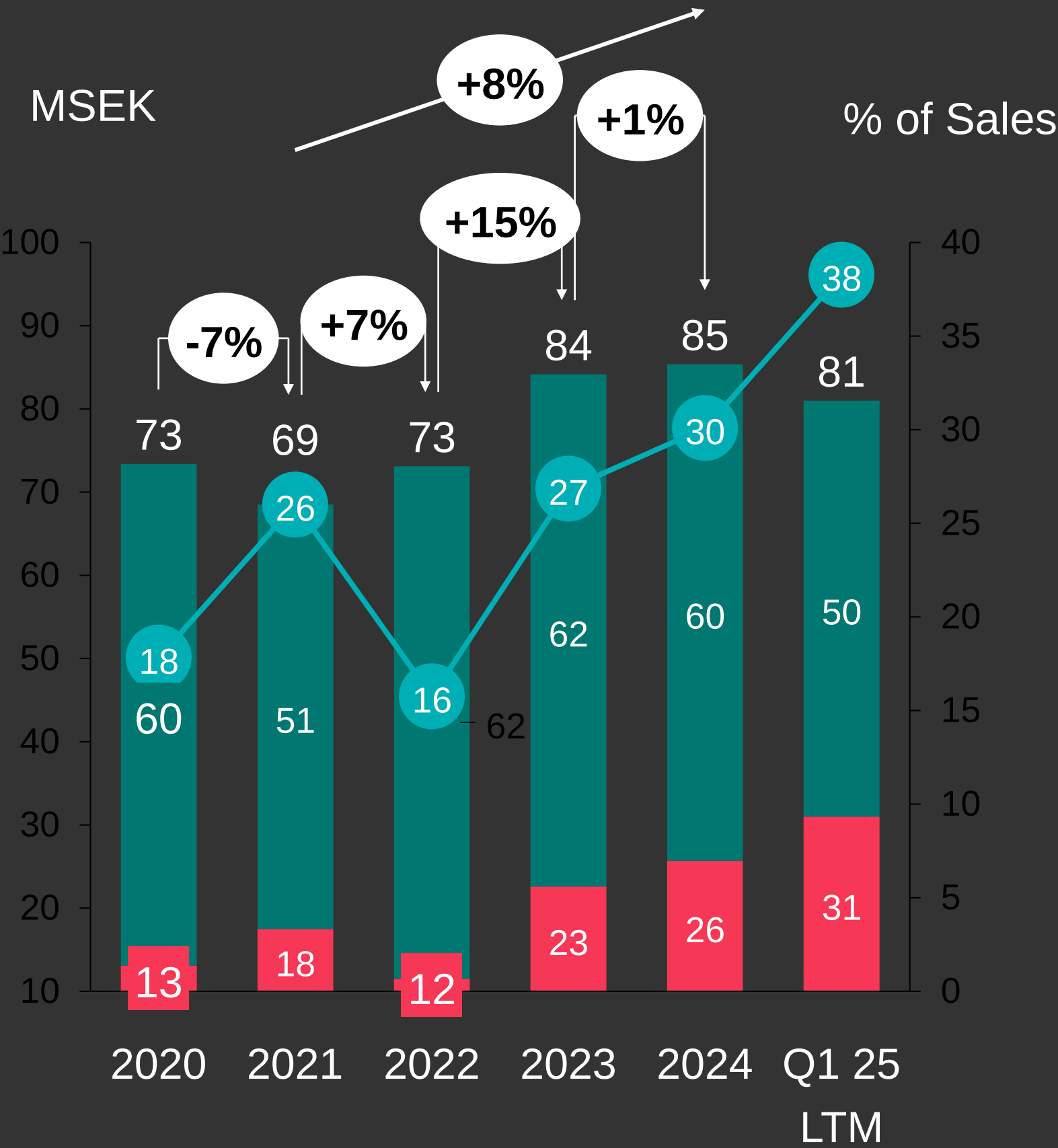
Photonics getting in position for scaling up

Sales and EBITDA

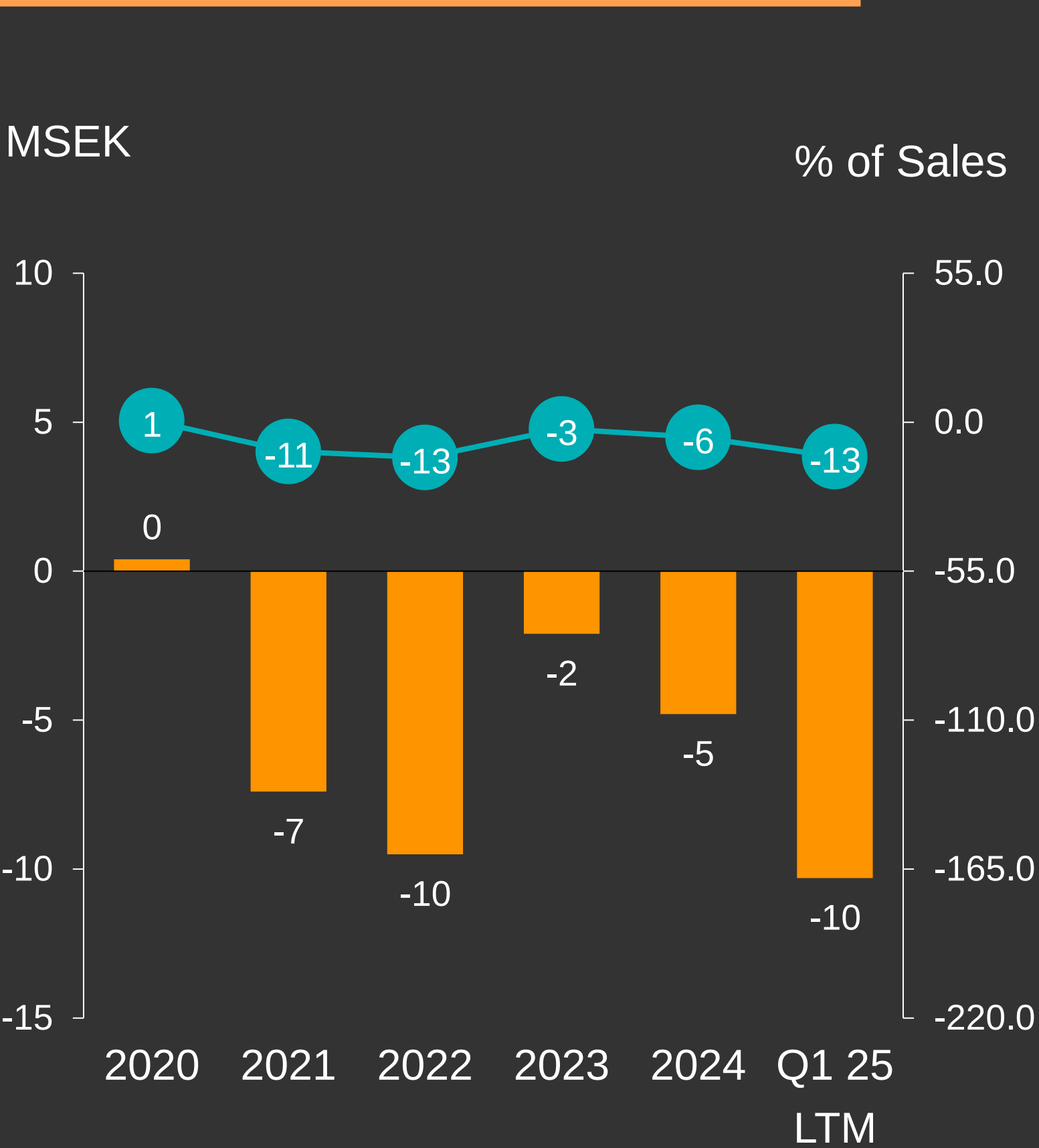
- Stable revenue while preparing for production ramps
- Opportunity for margin expansion and increased leverage of fixed costs
- Secured flexible business model with asset light production



Photonics Sales by revenue type



EBITDA (AEBITDA from 2022)



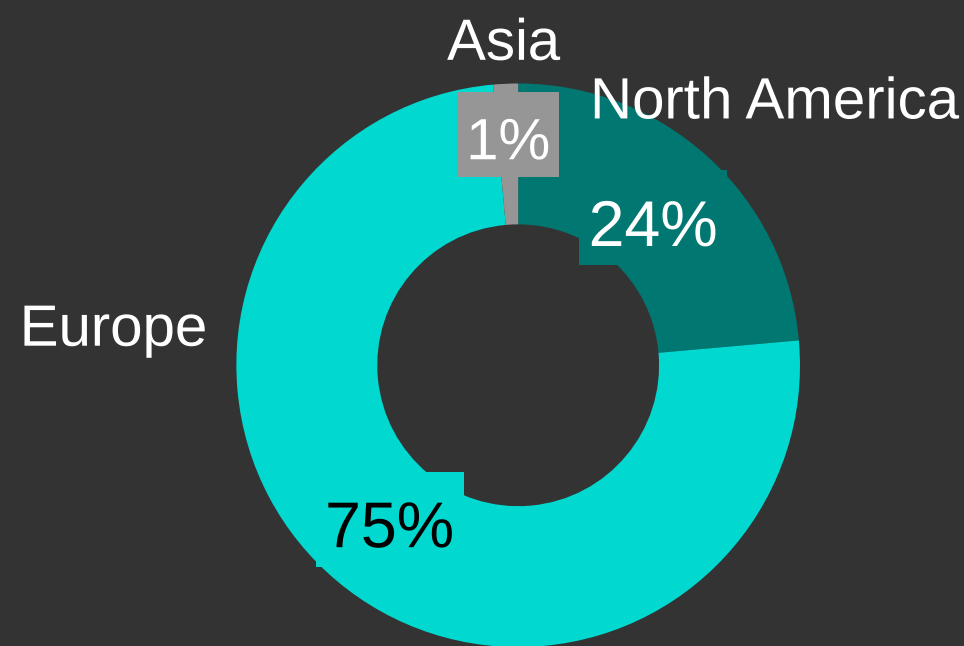
● Share of Product Sales ■ Product ■ NRE/Development

● EBITDA Margin % ■ EBITDA

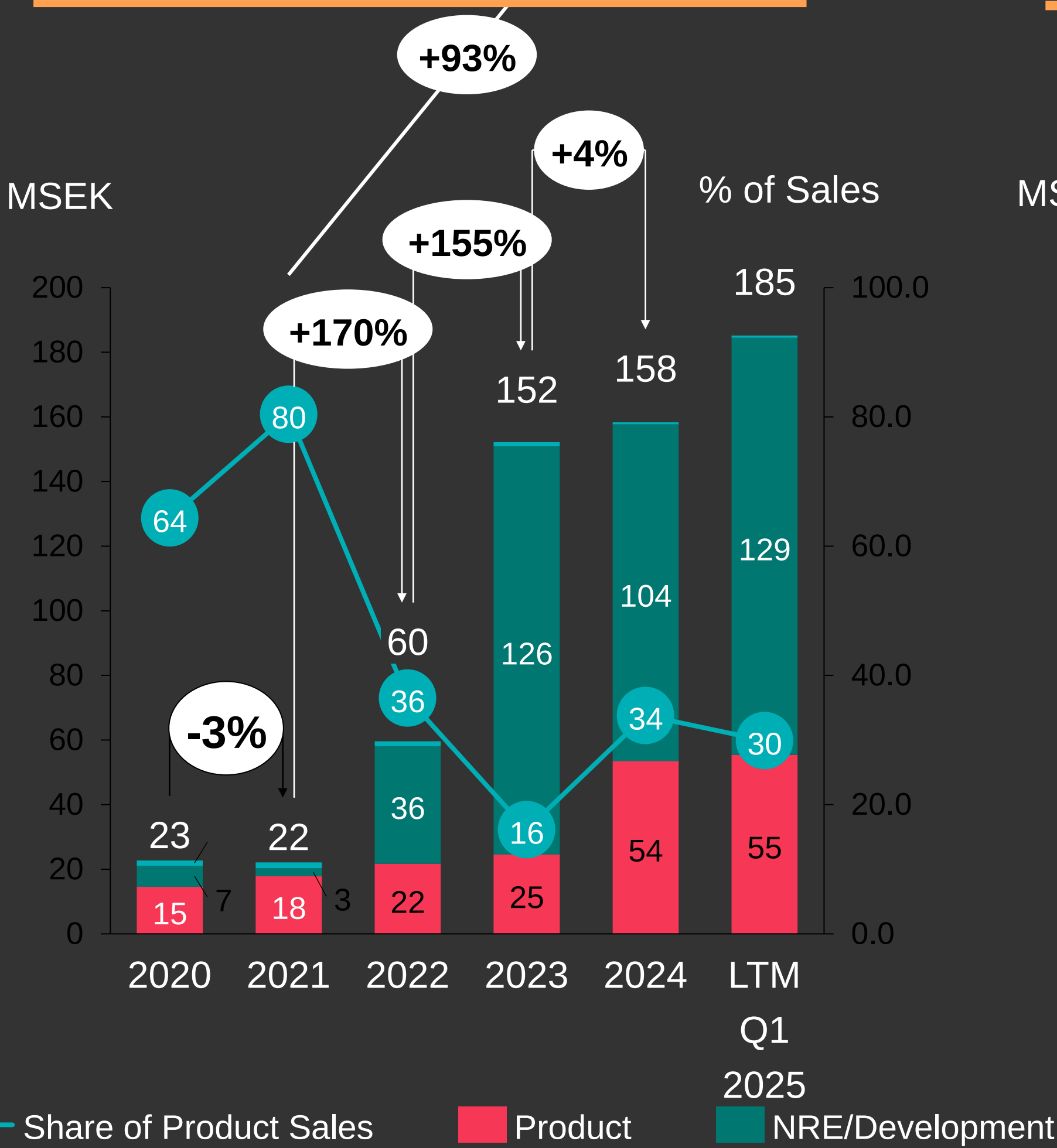
Strong growth in Wireless, positive EBITDA

Sales and EBITDA

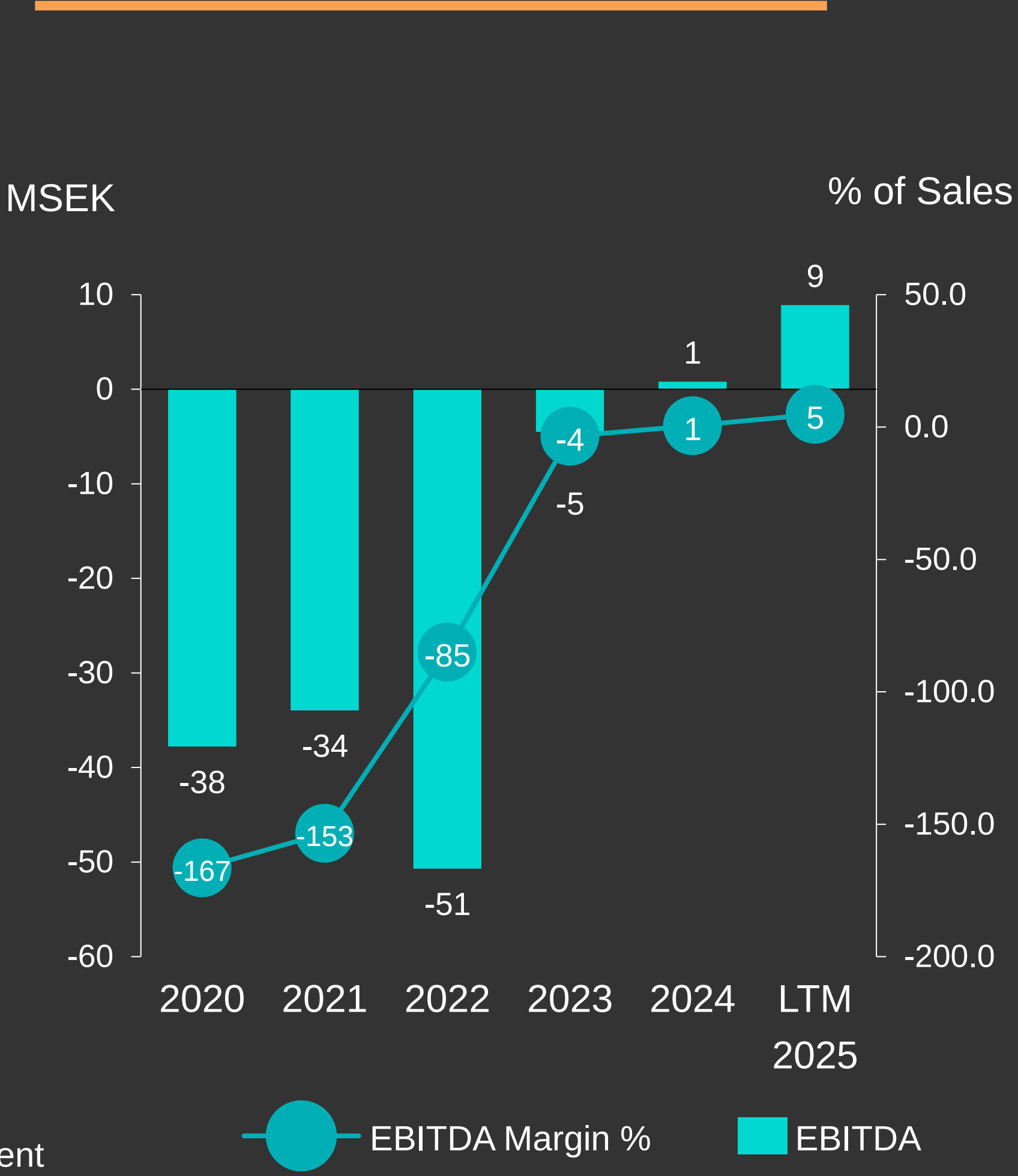
- Pivoting focus to SATCOM and highly selective engagements in other markets allow strong growth and improved EBITDA
- Sharp improvement in EBITDA margin, positive EBITDA for 2024, Q1 2025
- Preparing operations for efficient scale up
 - Completed ERP implementation
 - Strengthened management processes
- Path to margin expansion as customers move to higher volume production stage



Wireless Sales by revenue type



EBITDA (AEBITDA from 2022)

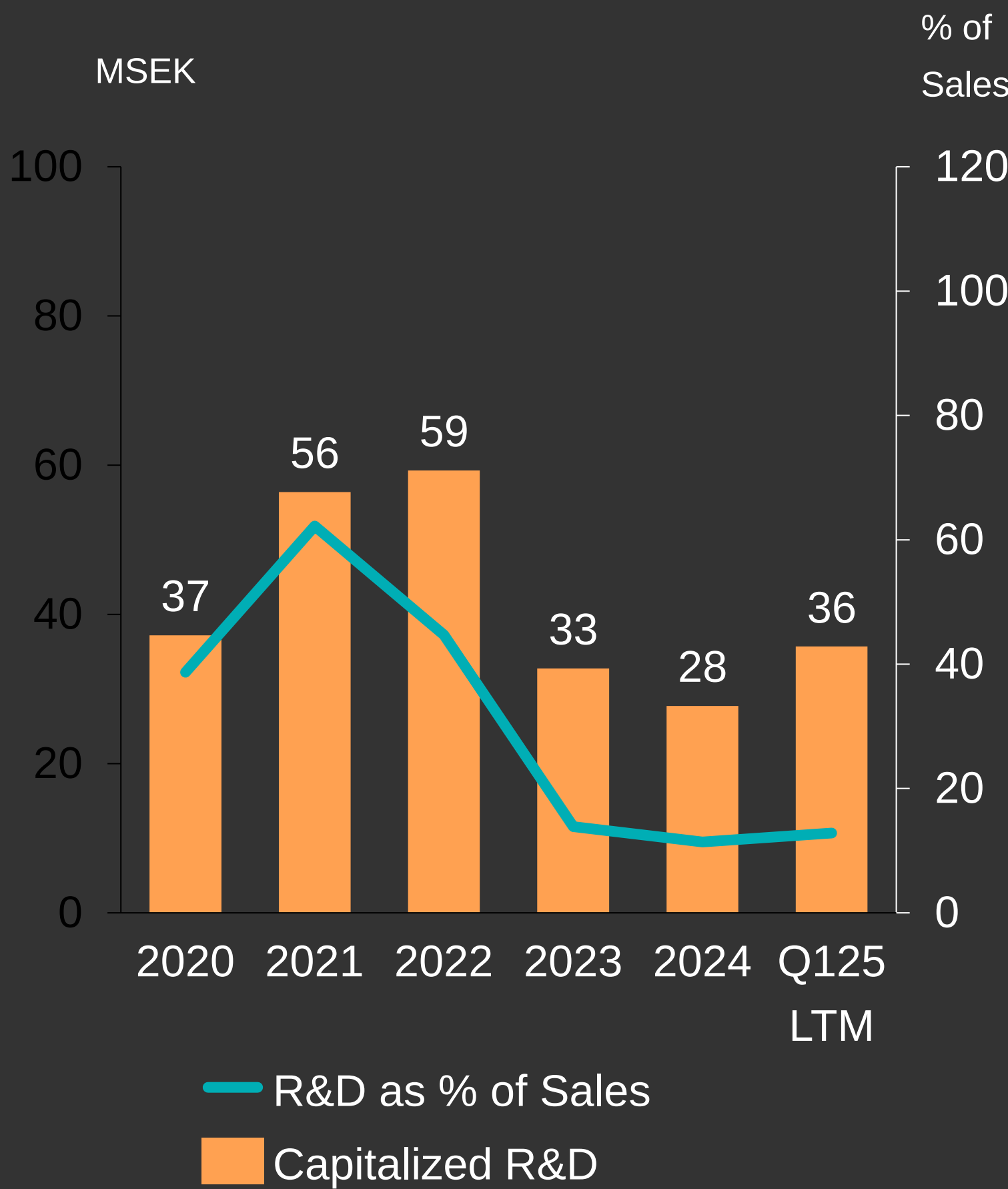


Driving Capital Efficient Profitable Growth

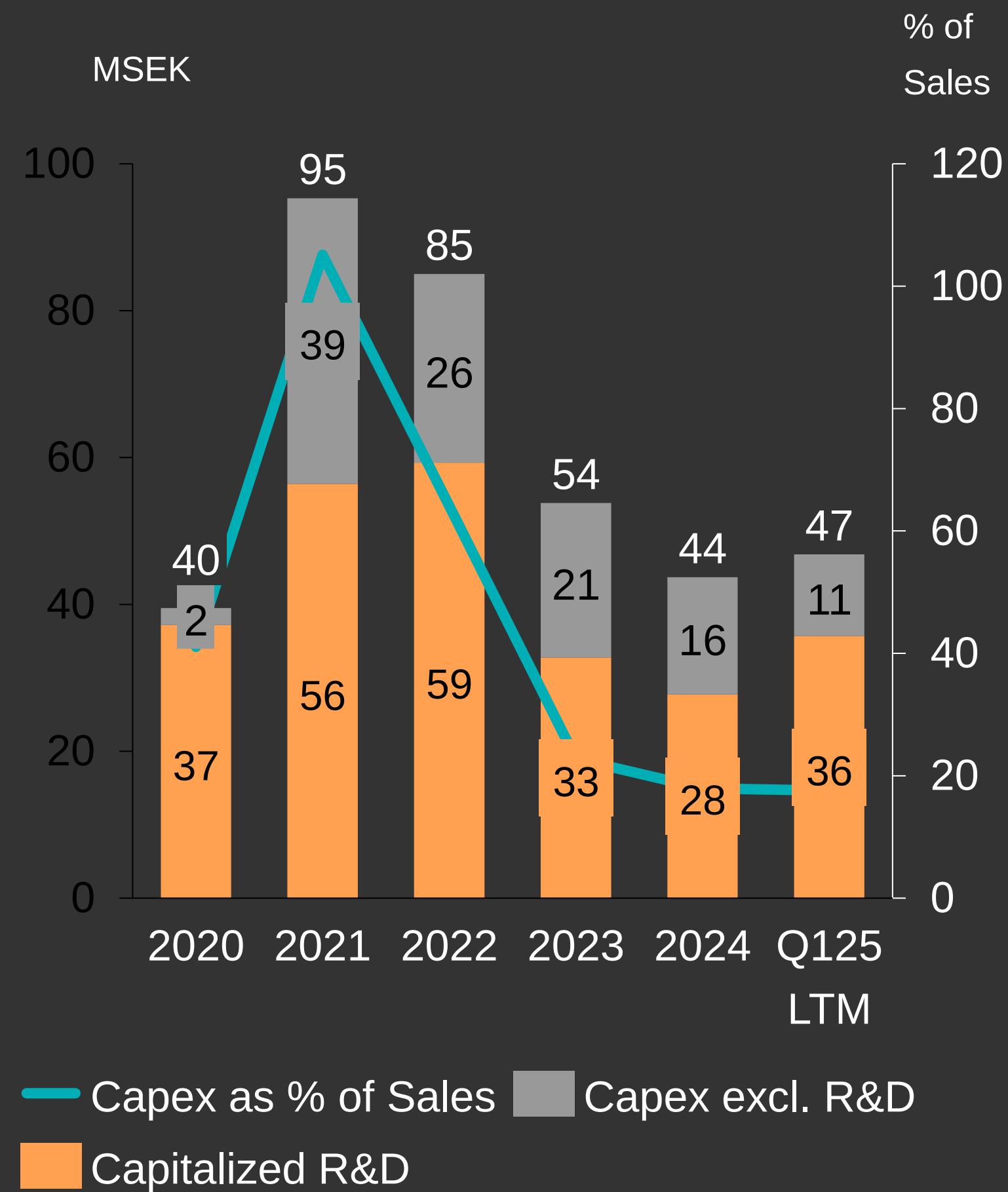
Leveraging R&D Investments

- Focused product development in targeted strategic verticals. AI datacenters and SATCOM
- Capitalized R&D includes Broad market chip for SATCOM
- Capitalized R&D ~10-15%
- Asset-Light Manufacturing: Sivers has partnered with WIN Semiconductors and Global Foundries to enhance production capacity while minimizing capital expenditures

Capitalized R&D and R&D as share of sales

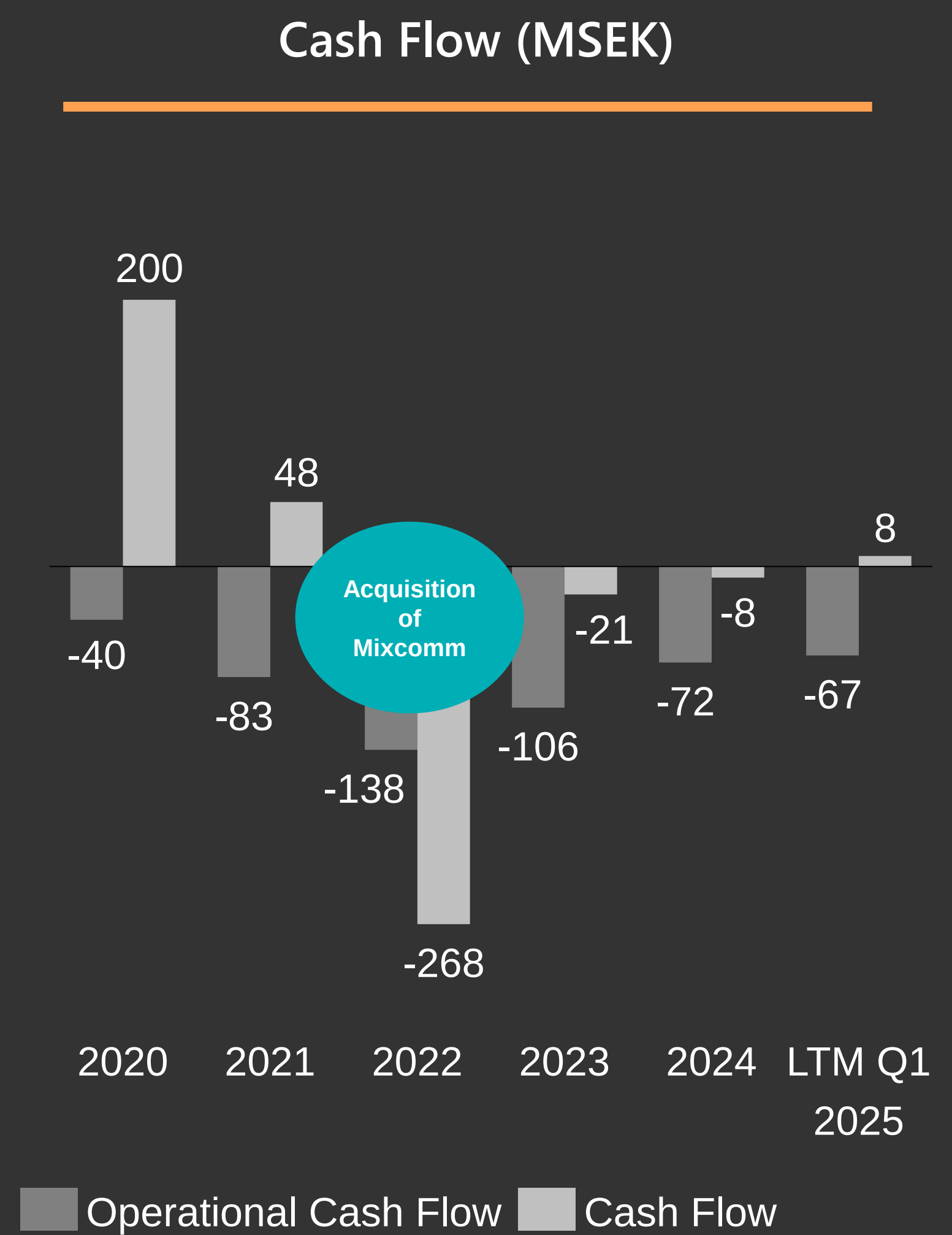
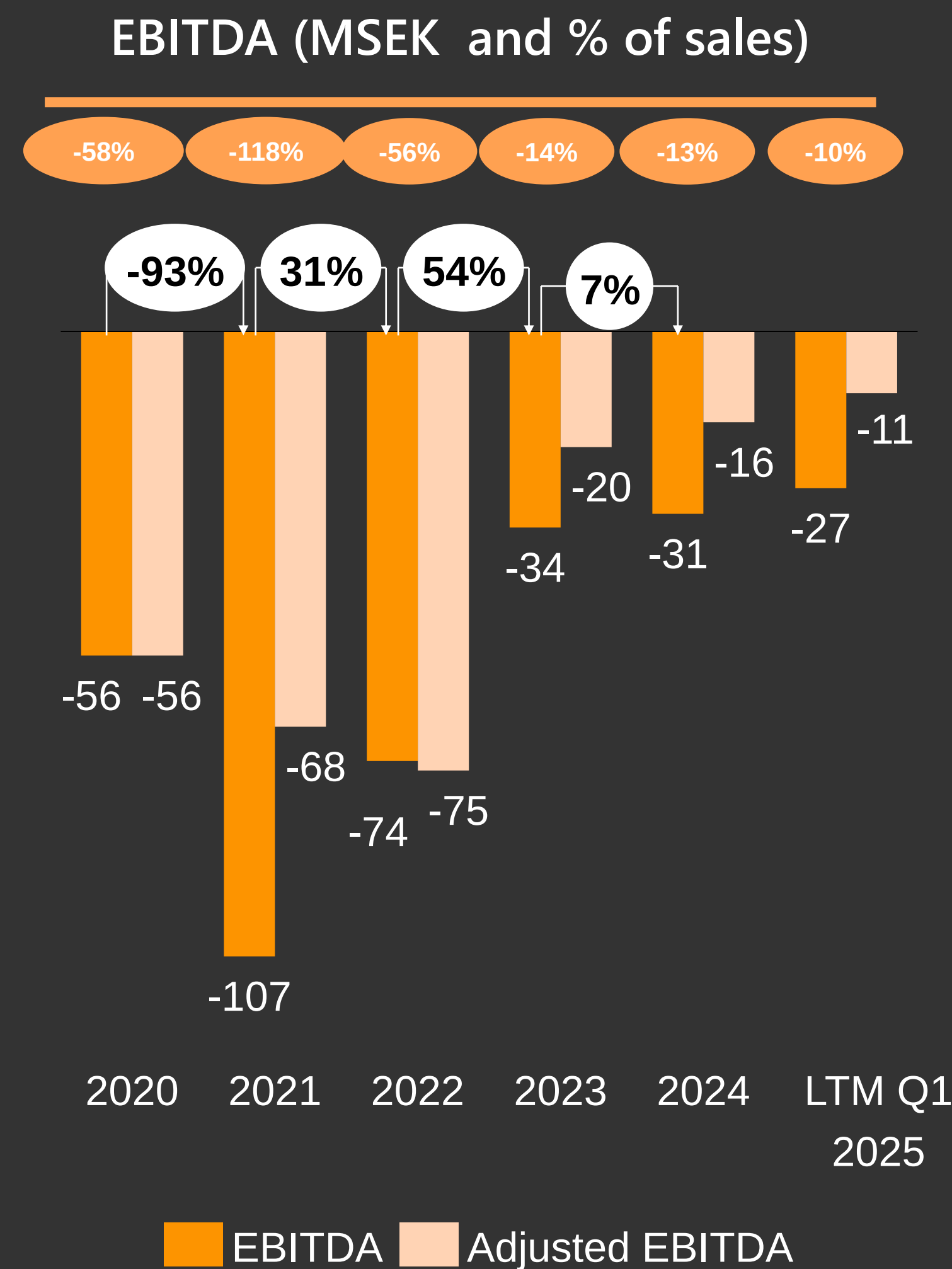
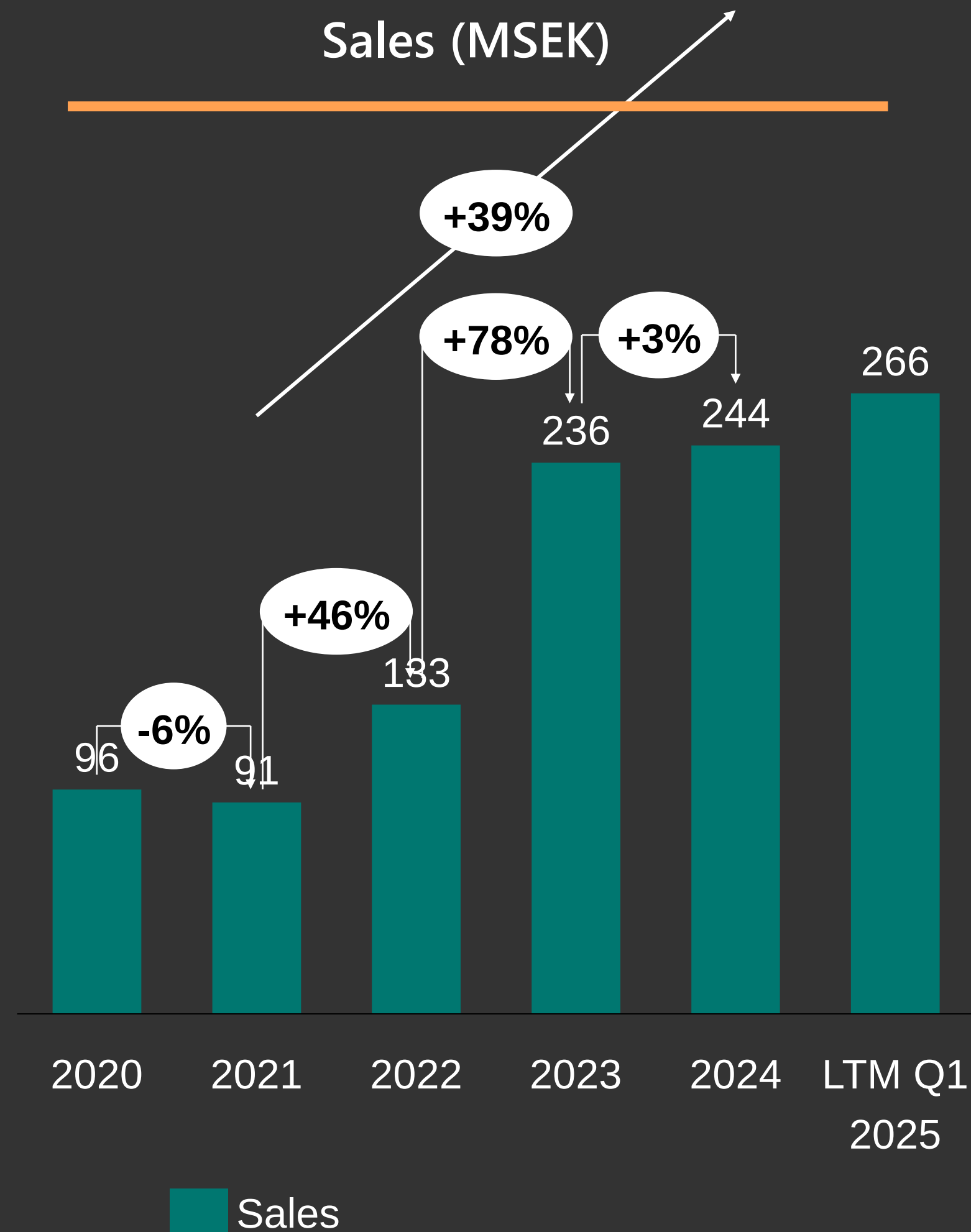


Capex and Capitalized R&D as share of sales



Strong Momentum and improved operating leverage

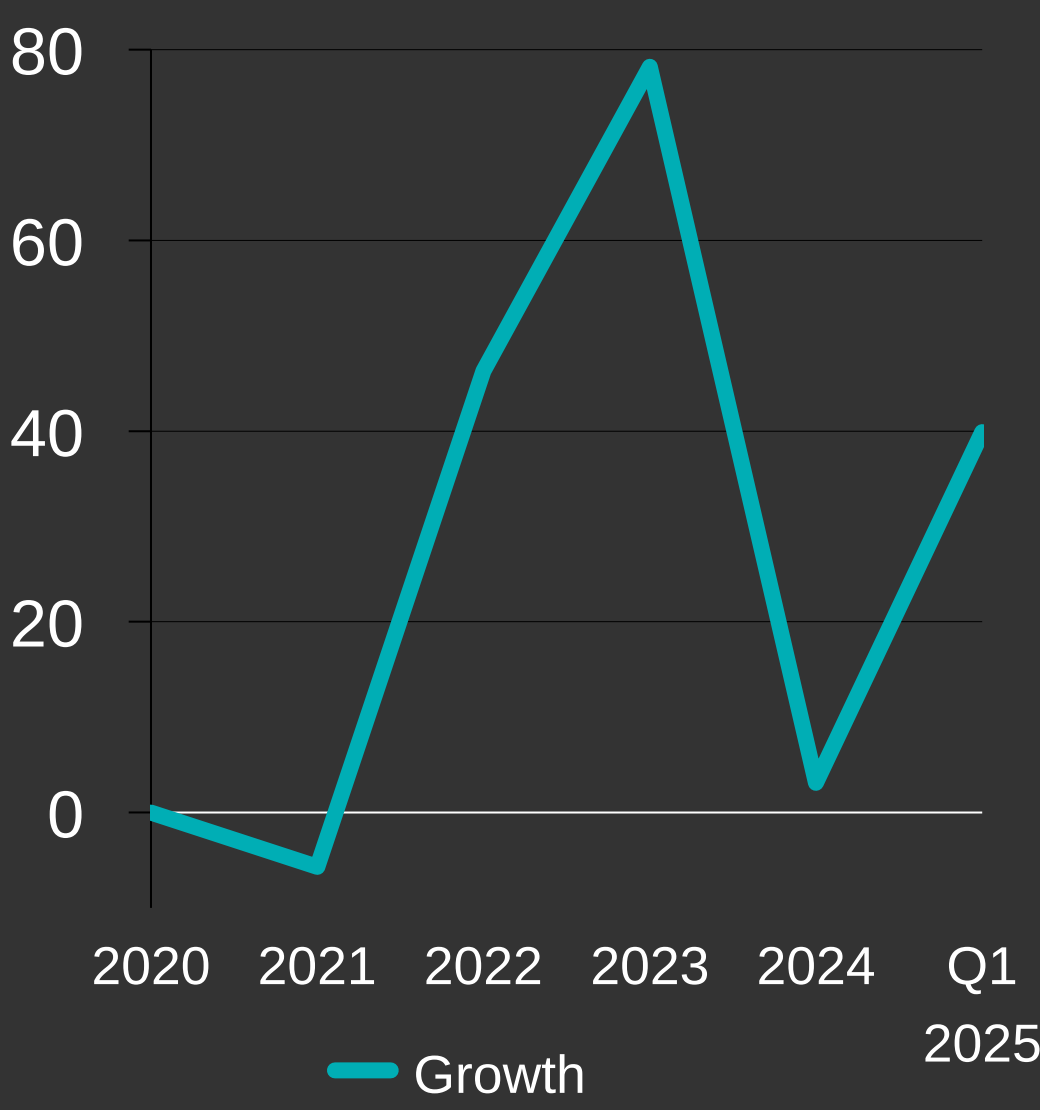
Continue Growing Sales and Reducing Burn rate



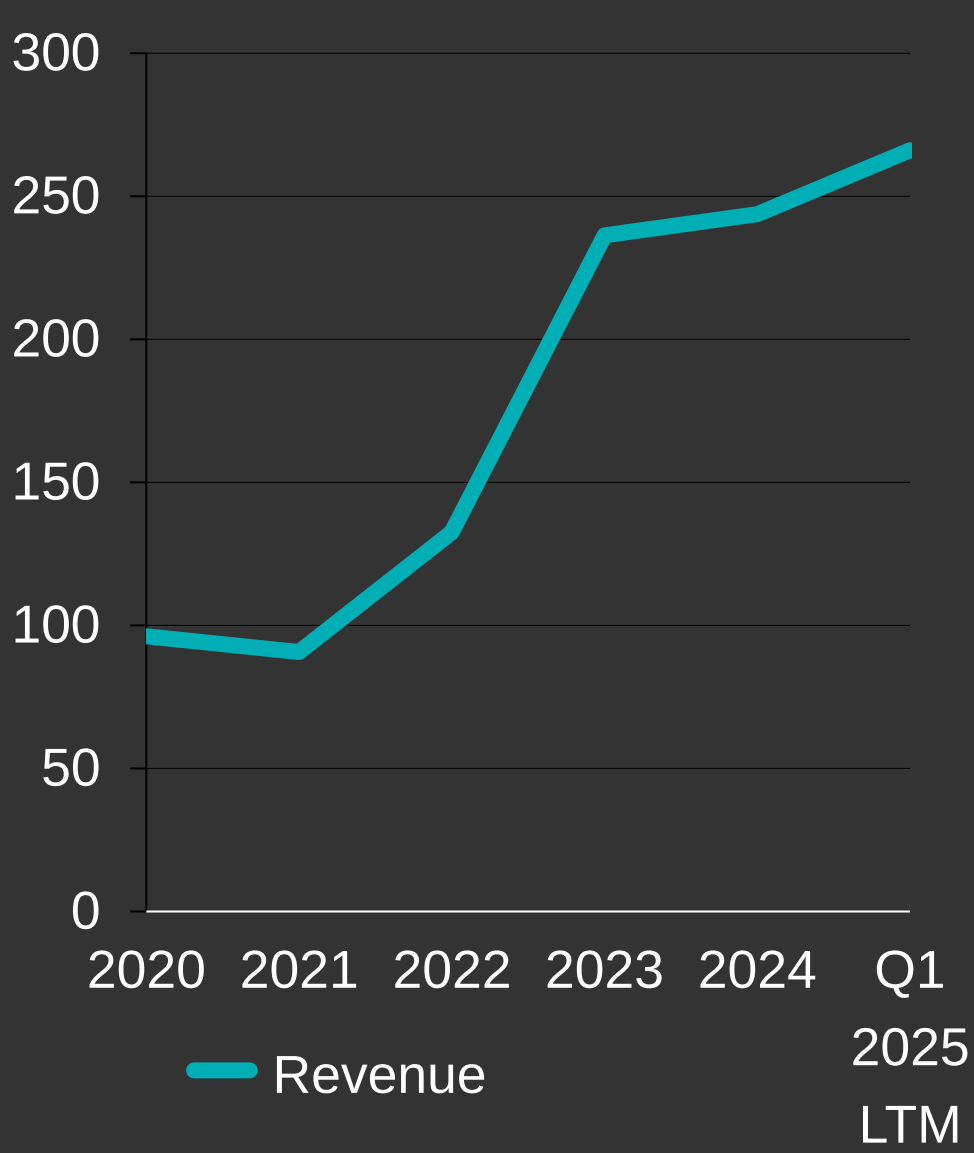
Improving Financial performance

Key Financial Measures

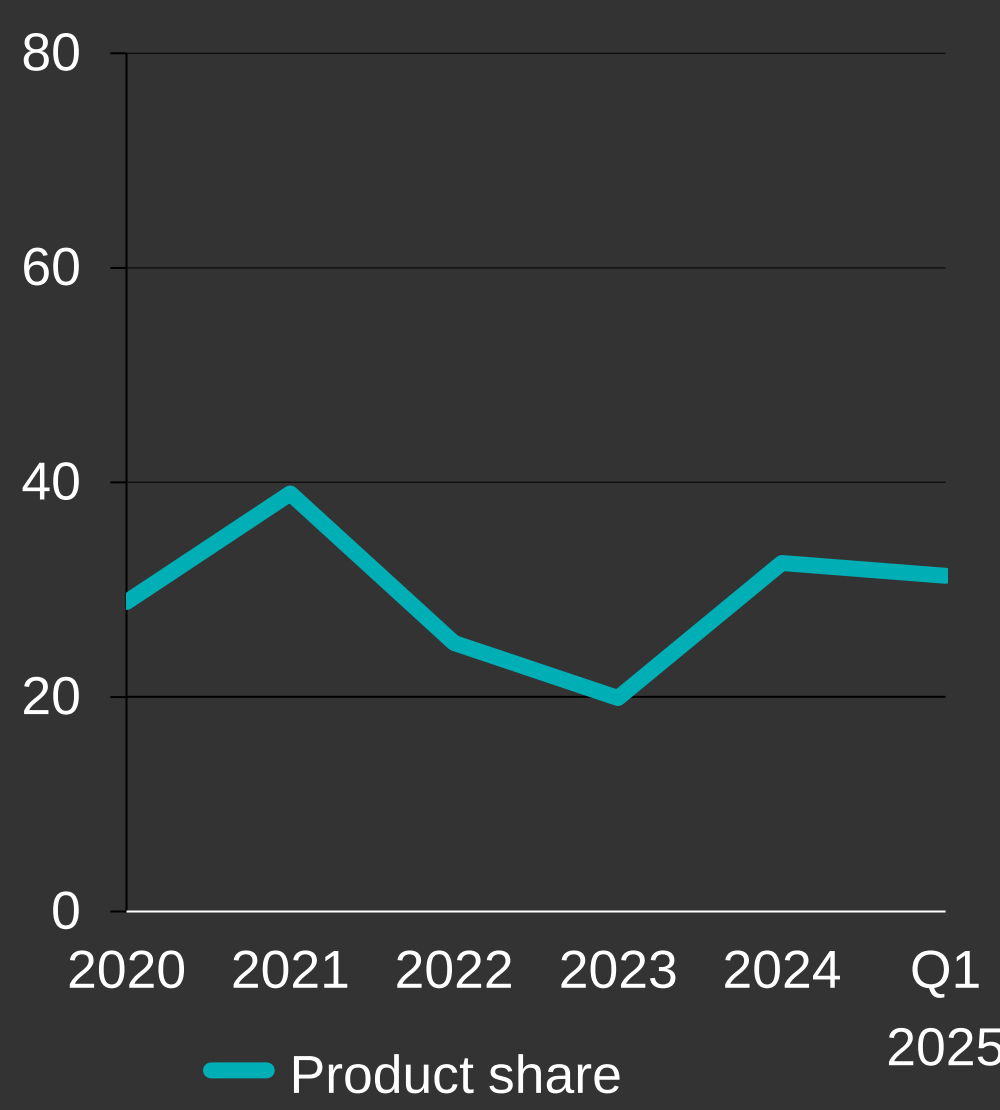
Growth %



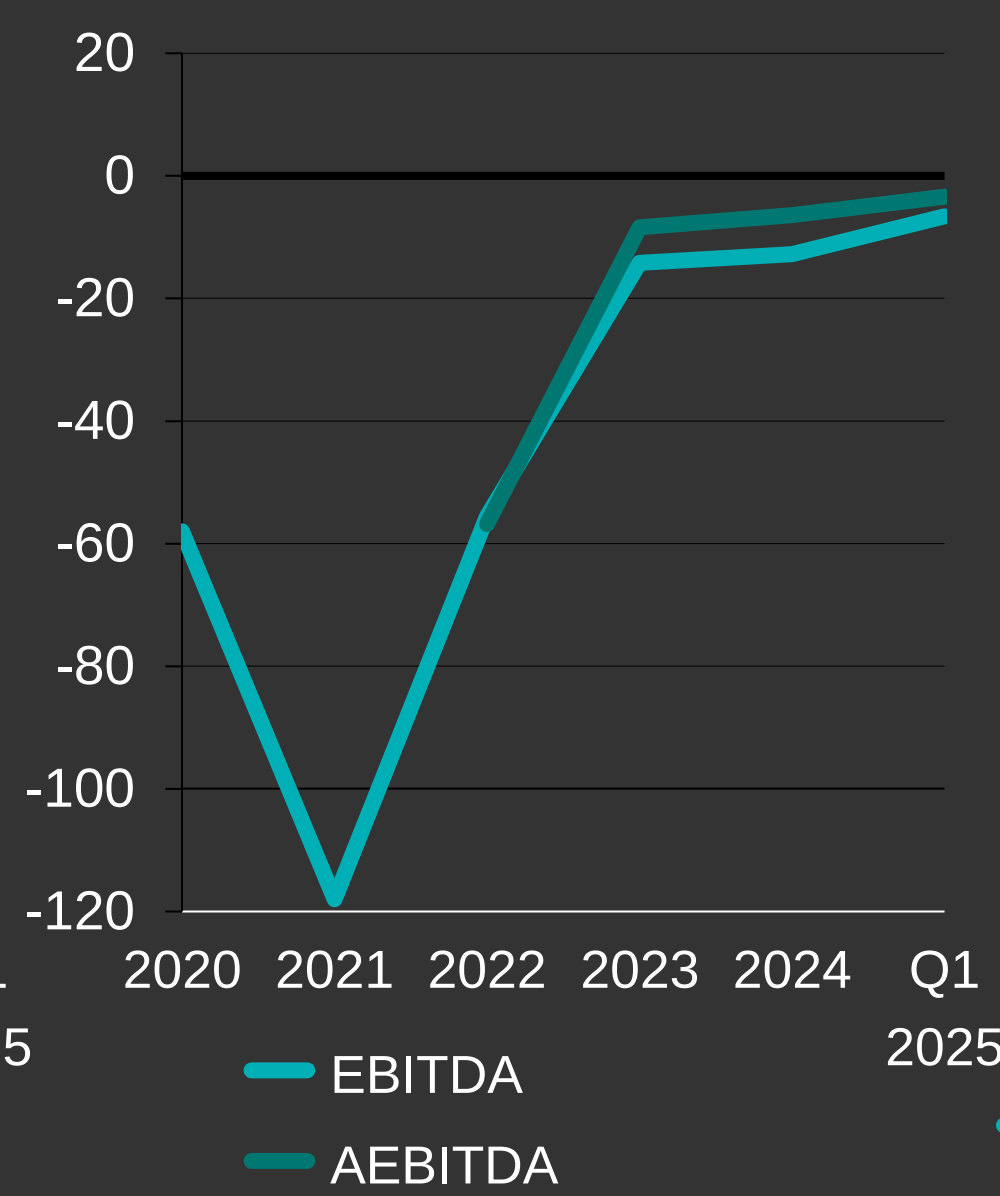
Revenue MSEK



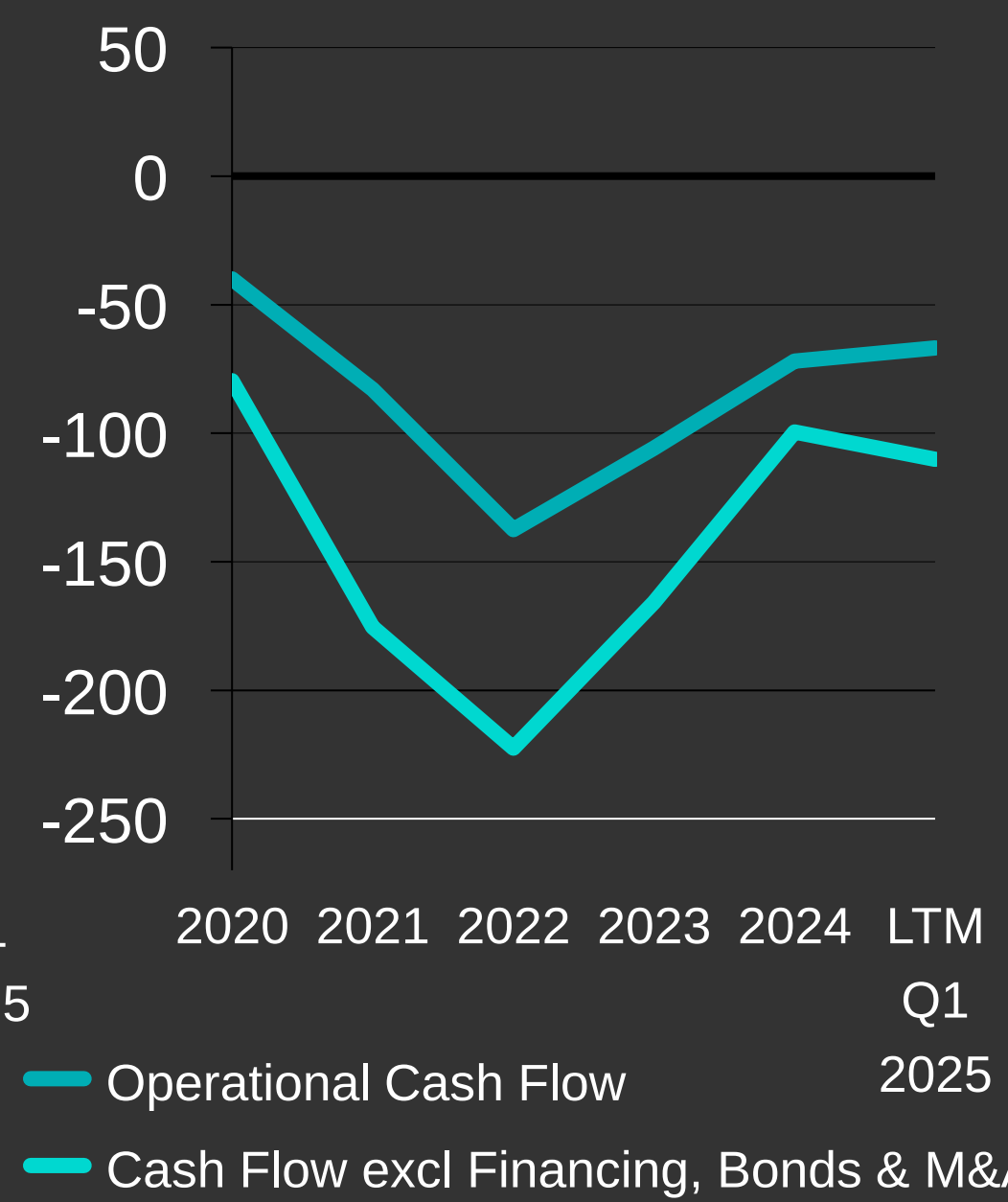
Product Share of Sales %



Profitability EBITDA %



Cash Flow MSEK



Potential in 4-5 years

3-4x

Potential in 4-5 years

>80%

Potential Medium Term

Next step become Positive

Well Positioned for continued Growth

Financial highlight Summary

- Demonstrated a strong trajectory towards growth and operational efficiency
- Growth ~40% CAGR over past three years as well as Q1 2025
- Shift towards increased Product Sales
- The consistent improvement in margins reflects successful execution of business model transformation
- AEBITDA Positive H2 2023 and H2 2024. Close to Break even in Q1 2025
- Financial Strategy; Improving Capital Efficiency by Focused R&D and Fab less Production
- Strengthened Financial Position; Equity raise in Q1 2025, Re-Financing of Debt in Q2 2025
- Broadening Investor base including US Investors
- Continue to Focus on operational efficiency and product revenue growth to drive towards sustained profitability

